

ASA Marketing Group is Ireland's No. 1 Supplier of Promotional Merchandise and Branded Promotional Products. Our clients include some of the largest and most recognised international brands. We owe our success to the trust we built with our clients over 30 years in business. That trust has grown through the excellent relationships our team has developed with our customers.

We are looking to add another excellent member to our happy team.

If you are passionate about the marketing sector, love being part of a friendly team and are committed to developing relationships with customers and suppliers, then we'd love to hear from you!

The Job: -Sales Account Manager - Cork

Duties will include:

- Develop new client relationships and strengthen existing ones
- Seeking out new leads through your own networking and the ASA database, including evening meetings and networking events.
- Represent the company at client meetings
- Understand clients' needs
- Develop and design engaging promotional gifts that help clients build their brand
- Communicating & working with sales administration & order processing team
- Following up on Customer quotations
- Meeting and greeting clients/visitors

The ideal candidate will possess the following skills: -

- Three to five years previous experience in a fast paced B2B Sales or Business Development role, preferably in promotional products.
- Excellent rapport building, communication and interpersonal skills, to be an excellent communicator on the phone as well as face to face
- Ability to listen to Clients request, take a brief and present Promotional Products for their Brand Awareness Campaigns
- Good commercial acumen and capable of closing a sale
- Motivated, enthusiastic and professional in approach and demeanour & must be a self starter
- Target driven and results-orientated with excellent attention to detail and a creative flair
- Must have experience in the use of Word, Excel, Powerpoint and Email
- Possession of a full clean drivers licence

Please send CV's to

EMAIL: jgwallace@asamarketing.ie

POST: Ms J.G. Wallace, A.S.A. Marketing Ltd, The Marketing Centre, Ballinlough Road, Cork